

# what is the meeting scout?

- An accredited professional service to support your meeting planning needs
- A complimentary hotel site selection service
- Whether your organization is small or large the Meeting Scout can save you time and money.
- We work for our client's best interest not a specific hotel or city representative. We represent your meeting and cultural needs based on your criteria and budget.



Bottom Line: We leverage the industry to benefit you. The Meeting Scout is a free site selection service.

the  
meeting  
scout



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A program by:



the meeting scout

... the Meeting Planner's  
best kept secret!

# benefits

Our site selection service is supported by strong negotiation and industry knowledge. The associates with the Meeting Scout have years of experience and specialize in hotel negotiations. We invest our time and effort into building relationships and networking within the industry whether a hotel sales director, a national sales director or a Tourism Bureau we regularly network with them.

After all, time is money and your time is precious.



- It's a complimentary service – we work for you with no impact to your bottom line!
- Receive a 2% cash bonus on your annual paid accommodations
- Bringing the power of other meetings to strengthen your negotiation power
- Increase your productivity by 20%
- Eliminate the frustration of balancing the time to search and negotiate your meeting venue with your key responsibilities
- Focus your attention on the design and quality of programming
- Receive an annual review of your hotel meeting expenditures to support your strategic planning & budgeting

efficiently and swift

- Check off a one page meeting requirement sheet
- We develop the RFP and follow up with hotels and manage the process
- We compile the responses and recommend up to 3 hotels for your final decision
- We coordinate, if required, a site review with you to the 3 recommended locations
- Based on your final decision we will negotiate the contract for your authorization and signature
- You deliver your program



The Meeting Scout is an aboriginal owned and operated company.

